

Position: Bilingual Industrial Supplies Sales Representative

Location: Bolton, ON

Wage: \$65,000/ yr

Description...

Mon - Fri: 8am - 5pm

Benefits after 3 mths

Job Responsibilities:

Promote sales to existing customers, assess their needs and advise the appropriate products.

Identify and approach potential new customers.

Develop proposals, estimate costs and provide quotations, detail warranties and delivery dates.

Process sales transactions, online and in person.

Provide customer service, resolve product complications and troubleshoot technical issues relating to equipment.

Inside Sales via Phone/ Online.

Job Requirements... Must have:

3-5yrs Industrial Sales and Customer Service experience

Must be Bilingual - English/Hindi

Knowledge/ experience in the welding industry

Ability to communicate technical information to non-technical customers

Customer-focused mindset with a commitment to providing exceptional service

Computer skills - MS Office, Shopify, SysPro (ERP) software

Bachelor's degree in Civil Engineering (preferred)